# JEANS MEANS VALUES

# 5/6/7/8 October 2023

Four days dedicated to values, creativity, innovation and culture of jeans.





















### IN COLLABORAZIONE CON:

madeinitaly.gov.it





### **PARTNER:**







### CON IL PATROCINIO DI:















An event of new generation dedicated to JEANS CULTURE AND LIFESTYLE, which talks about innovation, people and environmental respect.

# The "PLACE OF JEANS"

which starts from historical and cultural roots of Genoa, with an eye to smart values like design, creativity, technology and ecofriendly production.

### A NETWORKING SPACE

of new generation which contains all jeans' community, for a circular approach: from the supply chain to its consumers.

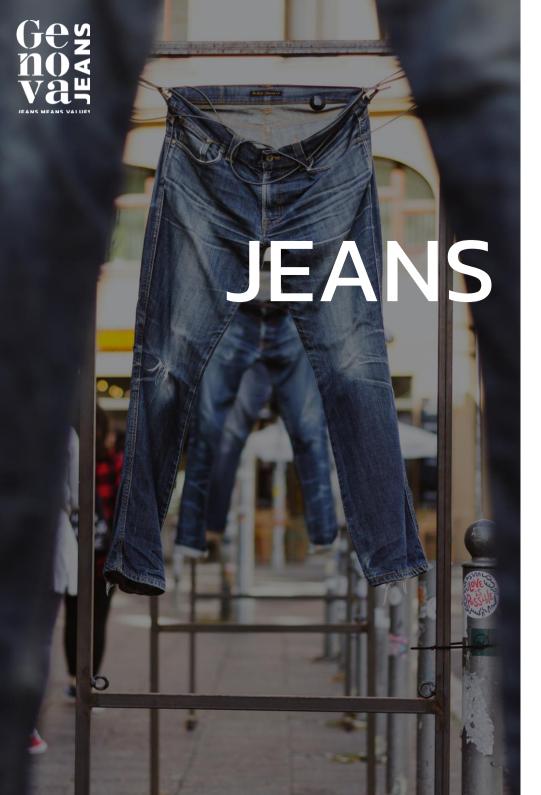
A new concept of MANUFACTURING AND DESIGN DISTRICT in the name of innovation.

Shaping the FUTURE OF JEANS: a place to share smart processes and sustainable production, marketing and consumption which today better rappresent the jeans' future.









INSIDE WARDROBES, IN LIFE STYLES, IN COLLECTIVE IMAGINATION.

# JEANS ARE EVERYWHERE, FOR EVERYONE

Jeans don't know social classes, generations, seasons, genres, people: they go beyond frontiers and differences. Jeans started a revolution in which people can identify, that talks abouts sustainability and diversity in daily life.









# Genoa because

### **JEANS**

[dʒiːnz] noun

From **Janne**, the Old French name for Genoa, where the heavy cotton now used for jeans was first made. *The Oxford Dictionary* 

### **JEANS BEFORE BLUE JEANS**

Genoa starts from its roots to convey new values like creativity, technology and ecofriendly production of the future jeans.

Here in Genoa THE CULTURAL FABRIC, from which JEANS TOOK MOST INTIMATE and TRUE INSPIRATION, REGAINS STRENGTH.

Jeans reclaim the role of protagonist of modernity: from work fabric in the port to a piece of clothing which overcomes differences and moves forward on the issue of sustainability.





# **SOCIAL RESPONSIBILITY**

**AND SUSTAINABILITY** 

**JEANS** 

IN THE HEART **OF MEDIEVAL CITY** 



**INNOVATION** 

**COMMUNITY** 

**CULTURE** 







27 5.763.289.574

media reach coverage

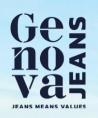
# 2021 The zero edition

The 2021 was the start of the path. A pilot edition which permitted to check the prefixed goals and highlight its potentialities.

events







# **OUR GOAL**

# TO CREATE ANEW INCLUSIVE JEANS COMMUNITY

that will join all the supply chain and value together up to consumer engagement;
GenovaJeans will be the annual appointment of this community.

To gain international visibility to the italian fashion industry's effort in the evolution of jeans: jeans like iconic-garment which talks about design, art, innovation, responsibility; jeans like a strong symbol of choices that award beauty and responsible production.







# WHO WE TALK TO?

### JEANS COMMUNITY

Smart and international, interested in knowing the project and networking, particularly careful to sustainable fashion world.

### **ACADEMICS AND EXPERTS**

That want to understand deeply the new way of designing and producing with respect to people and environment.

### MEDIA, INFLUENCER e OPINION LEADER

Who are looking for responsible innovation values applied to an iconic product for a new generation business. To create strategical partnership with the most important key opinion leader of the industry.

### **JEANS SUPPLY CHAIN PROTAGONISTS**

Who want to share their know-how together with those who choose ecofriendly design and quality productions.

### **CREATIVE AND MAKERS**

Who consider jeans as a future opportunity.

### TRADERS AND BUYERS

Who are looking for something original and unique.

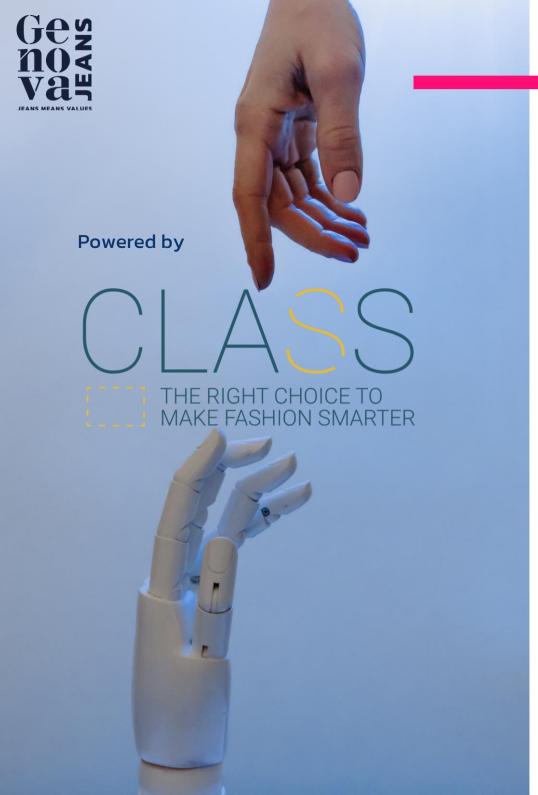
### **STAKEHOLDERS**

Industry players, international and national associations.

### **JEANS LOVERS E CONSUMERS**

Interested in knowing the cultural and international value of this iconic and timeless product; They are divivided into different generational targets - Gen Z, Millenials, Gen X, Boomers - careful to conscious lifestiyle, fashion and new tendences.





# GenovaJeans Passport

GenovaJeans and its responsible identity will be communicated to visitors through a special QR code tag, a passport that for each product will describe:

**Certifications/business Policy:** respect for ethic

Product Certificazion: transparency/traceability of the entire chain through measurements and certifications in respect of single products.

Which products: clothing, accessories, bags, shoes, furnishings, etc. all the chain till the finished product.

Information will be communicated to visitors and will be part of the event communication.









# Internationalisation

The finalization of specific agreements with institutional subjects which promote products abroad and trades of our Country and Region, will give great importance to the process of internationalisation, testifying the value of italianity in the evolution of jeans.

The same value that brings to the foe the imagine of jeans as a model of the future sustainable dressing.

For this reason, italian representations abroad will be involved: buyers, journalists and influencers from all over the world will participate to a rich calendar of talks and meetings till the next edition.





# The Jeans District



Genoa's Municipality started a project for the raise of the "Via del Jeans" in the medieval centre near the Ancient Port which includes:

- 1. The realisation of a"Jeans Lab" in Via di Pré, a stracture for new jeans craftmen to produce "Jeans made in Genova", in partnership with CNA-Federmoda, Candiani and Diesel, through the help of Duchessa di Galliera Institute and the italian tailoring schools networking;
- 2. Important economic incentives to promote new stores and artisans along the Road of Jeans;
- 3. The establishment of industrial systems for the treatment of used fabrics for the recovery of fiber.



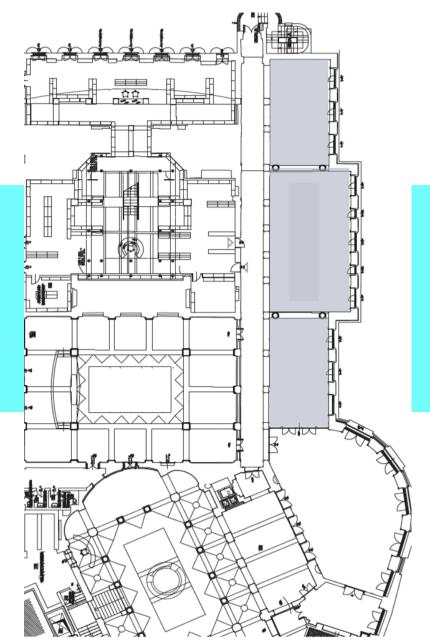




## Gez noz vas

# **UNIVERSITARY LIBRARY**

talk area, brand exhibition area, B2B *Via Balbi, 40, 16126 Genova GE* 





















# METELINO BUILDING

ArteJeans Exhibition and Collective exhibition space NEW CREATIVE

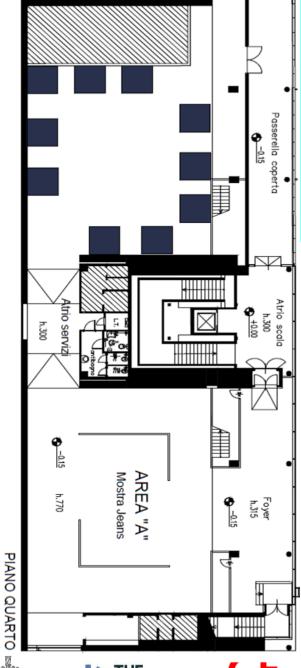
Via Marino Boccanegra, 17, 16126 Genova GE

















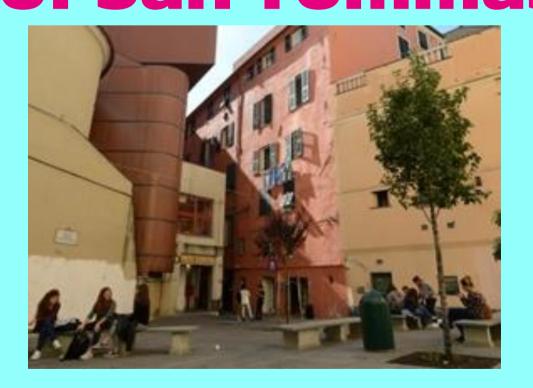




Collective exhibition space SUPPLY CHAIN

Piazza Vittime di tutte le mafie, Genova GE

The former oratory
of San Tommaso



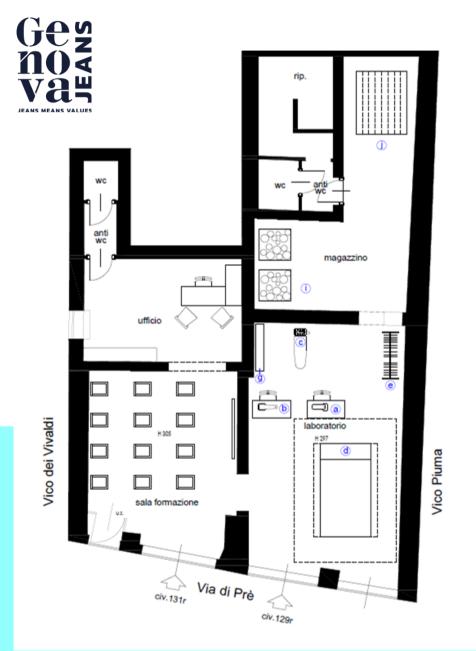














# **VIA DI PRÉ** 129R E 131R

Jeans's laboratory, collective exhibition space **CNA FEDERMODA** 









### **JEANS'S LABORATORY PARTNERS:**

















# 5.Talks

### **@Universitary Library**

Via Balbi, 40, 16126 Genova GE

Information and connectivity will be the heart of the event – in phygital format, therefore usable even remotely. The sessions will touch upon the fundamental themes of responsible jeans for the future, through international reference figures, with great attention to sustainability and relevant issues for the new generations.





# 6. Exhibitions

ArteJeans, a myth in the plots of contemporary art

@Edificio Metelino

Via Marino Boccanegra, 17, 16126 Genova GE

In the Art of ancient Darsena, Metelino was one of the "neighborhoods" intended for warehouses and goods emporium. Renovated in the early 2000s together with the Galata, it is now intended for cultural and tourist activities. Inside it is hosted the exhibition ArteJeans, a myth in the plots of contemporary art, conceived by the Association of the same name and created in view of the future Museum of Jeans, exhibiting 48 works made in jeans donated to the city by contemporary artists of international level.







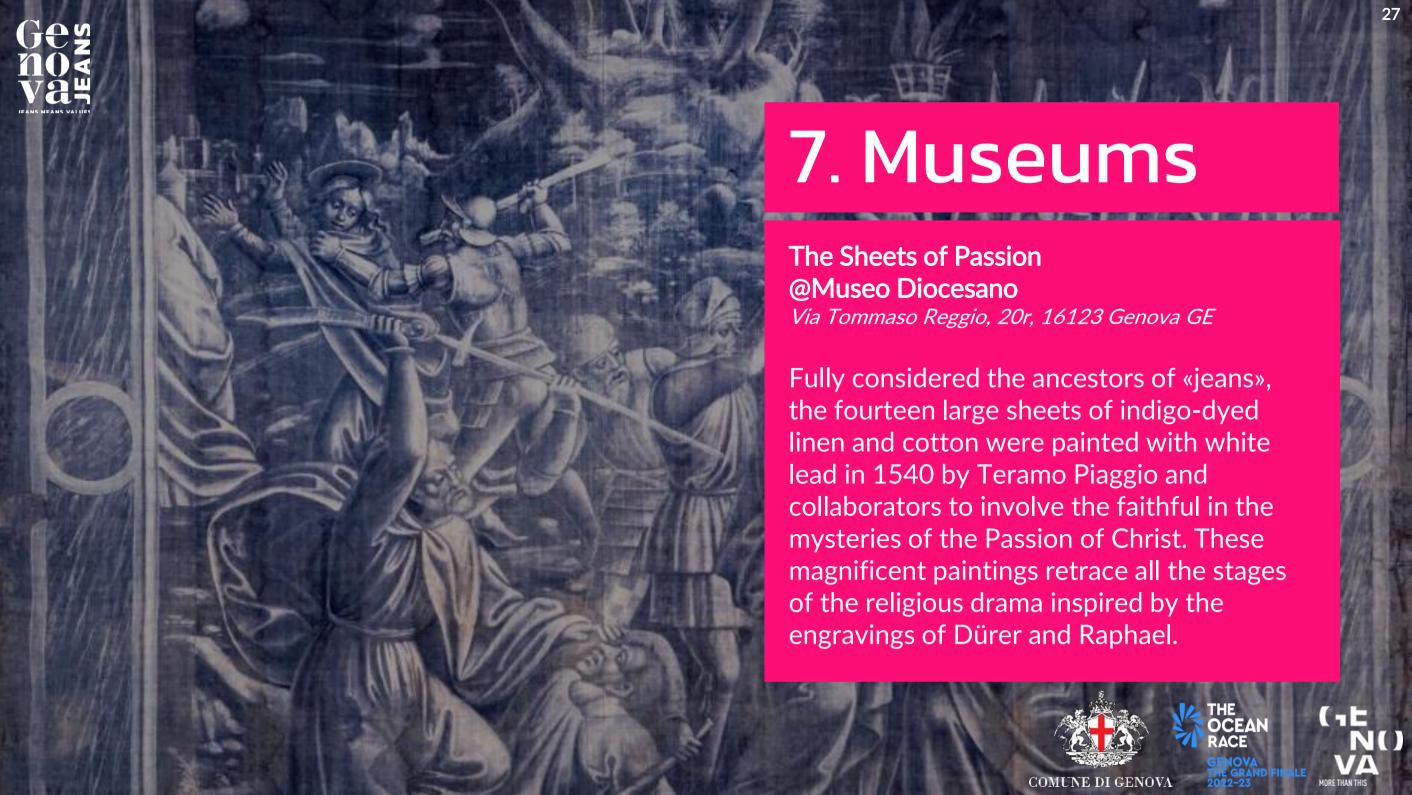
# 6.1 Exhibitions

Historical Exhibition: the origins of jeans @Italian Emigration Museum- few artisan example

Piazza della Commenda, 16126 Genova GE

The story of the Genoese origins of jeans and their evolution over the centuries with historical artifacts and multimedia stations. A narrative space in which historical finds, multimedia installations, unpublished films and educational insights dialogue, to lead visitors on an immersive journey through time, which begins with the historical origin of the Jeans fabric and builds the chronology of its diffusion.







# 7.1 Museums

lan Berry's opera together with Garibaldi @Museo del Risorgimento Via Lomellini, 11, 16124 Genova GE

### **Red Shirts and Blue Jeans**

At the Museo del Risorgimento - the former seat of Giuseppe Mazzini's house - the work donated by the famous English jeans artist Ian Berry "Portrait of Giuseppe Garibaldi" is exhibited, which pays homage to the hero of two worlds. The museum preserves and exhibits a rich historical and artistic heritage dedicated to the historical events that led to the unification of Italy. Among the most significant objects in the permanent collection are the red shirts and jeans of the Garibaldini.



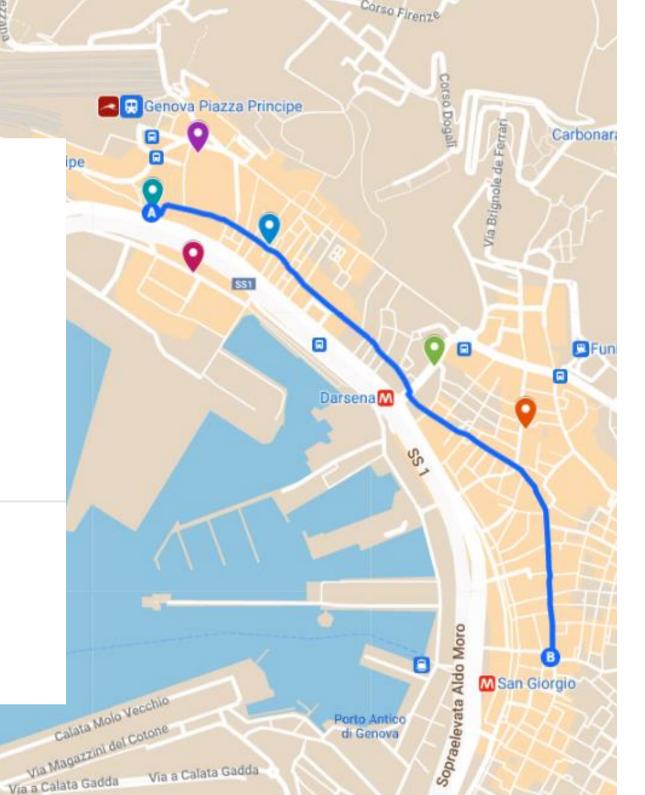
# Gevenos Means Values

### Location

- Biblioteca Universitaria
- Museo MEI
- Edificio Metelino
- Laboratorio del Jeans
- Oratorio di S. Tommaso
- Museo del Risorgimento
- Museo Diocesano

Via del Jeans

- Piazza della Commenda,
- Piazza Banchi,



# Genoa and its places











# WHO COMMUNICATE GENOVAJEANS

- Website
- Social media
- Selected Media
- Media partnership
- Influencer
- Patronages and partners
- GenovaJeans Ambassadors
- GenovaJeans People
- GenovaJeans Friends





# COMMUNICATION OF THE PROJECT

INTEGRATED COMMUNICATION

KEY MESSAGES **TIMING** 

SOCIAL MEDIA

**DIGITAL PR** 

WEBSITE

33

1

2

3

4

5

6

Give prominence to GenovaJeans trough the activity of press office at local, national and international level and to social media management. We will spread key massages and values of GenovaJeans involving all target audiences to obtain media coverage, visibility and reliability We expect a teasing pre-event phase, a programmation phase and a intensification phase during the event. Finally, a post- event phase with follow up results and main highlights.

Digital communication will be trough Instagram, Facebook e Tik Tok. Linkedn will spread articles and any insights about the initiative and its partners.

The creation and interaction with the community will be fundamental: answering questions, providing explenations and being always present and involved. We will work together with a short list of influencers/stakeholde rs with an high engagement rate.

GenovaJeans website finally will be strategial to give updated information in real time about the event and all its aspects.









# WHEN AND WHAT DOES GENOVAJEANS COMMUNICATE

ON THEIR WAY TROUGH GENOVAJEANS WELCOME TO GENOVAJEANS

INSIDE GENOVAJEANS

**WHAT'S NEXT?** 

1

2

3

4

Social media, press and website become the journey, the immersive story about identity, values, testimonies of GenovaJeans community waiting for the beginning of kermesse. A second phase will tell about programs and activities.

Social Media and press continue their journey and their story through programs, activities, exhibitions, showcases, people and art events that will liven up GenovaJeans.

A 360-degrees involved community: from protagonists to visitors, all the city.

To recap best moments, results and remember the next digital appointments with the community.







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# COMMUNICATION OF THE PROJECT

### **MEDIA PARTNERSHIP**

C.L.A.S.S. Eco Hub

Lifegate

Will

Trama Plaza

The Sustainable Mag

### **INFLUENCER**

@sara\_moschini @aliceful

@parlasostenibile

@the\_rouge\_essentials

@gaiasegattini

@theoptimisticapple

@carotilla\_

@theladybugchronicles

@carmitive

@venetialamanna

@tatianabiggi

@viviana\_musumeci

@barbaradonadio

@tiataylor

@rockandfiocc

@jadezzzzz

@micheladan

@littleladyterry

@sonia\_grispo @giulialdp

### **CONVENTIONAL SELECTED MEDIA**

**Trade / Economici**: Fashion Magazine, Fashion Network, Hub Style, II Sole 24 Ore, Journal du Textil, MF, Pambianco, Textil Wirthshaft, WWD

Newspapers: Corriere della Sera, Il Giornale, Il Giorno, Il Messaggero, Il Secolo XIX, La Stampa, La Repubblica, La Verità, Libero, QN + locali

**Specialised magazines:** Ars Arpel, Ecotextile, Fashion United, Inside Denim, Intima Media Group, J'N'C, Janaina Engelmann-Brothánek x Style In Progress, Maglieria Italiana, Rivet, Sourcing Journal, The Spin Off, VIEW, Webandmagazine, ZOOM

Consumer: Amica, Corriere Ticino/Ticino Welcome/Vanity Class, Cosmopolitan, Donna Moderna (Paolo Lapicca / Cristina Nava), Eccetera, Elle, F, GQ, Harper's bazar (Federica Fiori), Io Donna, L'Officiel Italia, Lampoon, Man in Town, Marie Claire, MPA Style, Odda, Stxdyoz Magazine, Style, Tu Style, Vanity Fair, Vogue Italia (Federica Salto), WeAr, Will Italia, Wired

**Freelance**: Carlotta Clerici, Chiara Tronville, Cristina Manfredi, Fabiana Giacomotti, Laila Bonazzi

TV: Class TV Moda, Fashion Channel, La7 (Cinzia Malvini), Mediaset (TG4, TG5, Studio Aperto, X-Style), Rai 1, Rai 2, Rai 3, Sky TG24, TV locali

Radio: RMC + radio locali

Press agencies: Adn Kronos, AGI, Ansa

New media: The Green Side of Pink, The Sustainable Mag, Sfashion, Switch, Virtus







# 5

# PARTICIPATE TO GENOVAJEANS









# Partners of GenovaJeans 2023

Genoa, the city in which jeans' history started (in the XVI century) and from which they take their name. GenovaJeans rapresent a great opportunity for all business realities that want to connect their brand to a new generation initiative, pioneer in sustainable and responsible innovation.

Jeans international community will be involved - buyers, journalists, key opinion leader - to show the role of GenovaJeans as an incubator of innovation and sustainability, thanks to a schedule of talks, events, workshops, shows and meetings that will animate the city for four days. During the year GenovaJeans initiatives will continue online, to conduct community up to the next edition.





# Benefit Overview

GenovaJeans is a very desiderd initiative and offers an excellent opportunity of visibility for sponsors. The organizing committee is at your disposition to study tailor-made projects in cooperation with all sponsors. What we give:

ADVERTISING AND PROMOTION Presence of the sponsor logo on the website of the event, on the press materials (press releases, save the date, invitations), inside advertising campaigns media and on signage (banners, posters, citizen totem, flyers, maps)

**SOCIAL MEDIA** Visibility on the official profiles of the manifestation (LinkedIn, Instagram, Facebook) with dedicated contents

**TALK** Possibility to be a realtor during talks/conferences during the event

LOUNGE Possibility to organize a lounge to live a brand experience

**EVENTS** Participation to GenovaJeans events with the realtive communication coordinative. Possibility to develop an exclusive event or a special iniziative during GenovaJeans.







# Main Sponsor

- Presence of the logo on GenovaJeans website
- Presence of the logo on flyers/maps
- Presence of the logo on banners, posters, citizen totem
- Presence of the logo on advertising campaigns media
- Insertion of the company profile inside the press folder
- Pubblication of personalized posters on social media (LinkedIn, Instagram and Facebook)
- Quoting the name of the brand during events and talks
- Participation of a company spokesperson as speaker during a talk/conference
- Corner inside a lounge (location to be defined)
- Participation of some corporate representatives to GenovaJeans events with the realtive communication coordinative
- Possibility to develop an exclusive event or a special iniziative during GenovaJeans.

50.000 € + iva







# Co Sponsor

- Presence of the logo on GenovaJeans website
- Presence of the logo on flyers/maps
- Presence of the logo on banners, posters, citizen totem
- Presence of the logo on advertising campaigns media
- Insertion of the company profile inside the press folder
- Pubblication of personalized posters on social media (LinkedIn, Instagram and Facebook)
- Quoting the name of the brand during events and talks
- Participation of some corporate representatives to GenovaJeans events with the realtive communication coordinative

25.000 € + iva









# Technical Sponsor

- Presence of the logo on GenovaJeans website
- Presence of the logo on flyers/maps
- Presence of the logo inside the press folder
- Citazione sui social media (LinkedIn, Instagram e Facebook)
- Participation of 1 corporate representative to GenovaJeans events with the realtive communication coordinative

### **Supply of the product**

Brand visibility benefits could be modified, agreed and proportional to the investment.







# CORPORATE

# Ecological transition and economic development Rating ESG ENVIRONMENTAL, SOCIAL & GOVERNANCE CORPORATE

Genoa's Municipality welcomes the ambitious goals of the global agenda for the sustainable development of the United Nations for the 2030 and of the European Green Deal of 2050 declined in the ecological transition. The realisation of sponsorship projects promoted by the Municipality, on a large and small scale, aspire to face open challenges with respect to full sustainability for the next generations and a vision of the future of shared prosperity. In particular, the participation to this initiative contributes to express the ESG rating- Environmental, Social e Governance Corporate the company assessment that takes into account the activities and measures that organizations adopt from an environmental, social and corporate governance profile. The contribution of the sponsoring companies will be recognized as a concrete commitment and will contribute to the achievement of the corporate sustainability objectives assigned to them, expressing the value of a single great goal: sustainability for a future Genoa starting from the Corporate Social Responsibility opportunities to be achieved together.





# General terms for the application

The Municipality of Genoa, through the Organizative Structure "Grandi Eventi", encourages all companies that want to join the sponsorship proposal.

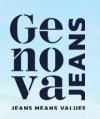
For the "early birds" (first company arrived) we offer:

- Ample margins for co-design, in addition to the "BASIC" benefits provided;
- Maximum flexibility in responding to corporate visibility needs.

For the "last minute" (last company arrived) we offer:

- Maximum willingness to reserve opportunities not seized by other partners;
- Compensatory measures agreed to ensure the maximum value of corporate visibility on communication materials still in production at the time of joining..





# The Promoters Genovaleans

## The event is promoted by the Municipality of Genoa,

with the Mayor Marco Bucci, the Deputy Mayor Pietro Piciocchi and the Councillors of Budget, Commerce, Tourism and Ambient Coordinator Anna Orlando.

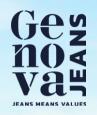
The Organizing commettee is composed by the authors\*, the Municipality of Genoa, Ett SpA, Candiani, Diesel and Chamber of Commerce of Genoa.

\* Manuela Arata (President), Maria Montolivo, Cristiano Palozzi, Enrico Testino.









### **Comitato Promotore GenovaJeans**

Coordinatore del progetto

Advisor for Arts and Cultural Heritage To the Mayor of Genova

Anna Orlando

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### Ufficio Relazione con Aziende e Fundraising Gabinetto del Sindaco – Comune di Genova

Responsabile

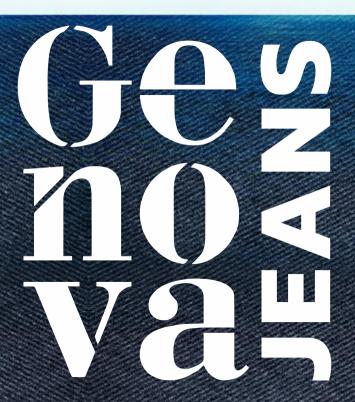
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# Contacts



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